



Securing Tomorrow's Missions Today.



Modernizing at Speed: Accelerating Application Readiness for Defense Acquisition

Modernize with Confidence: Secure, Scalable Solutions Aligned to Defense Priorities.

AvalonTechServices.com

contact@AvalonTechServices.com

Executive Summary	2
Current Landscape: Navigating Mandates, Technical Debt, and JADC2 Interoperability	3
Mission-Critical Challenge: Retiring Brittle Legacy Systems Without Disrupting Defense Missions	4
Proposed Solution: A Modular, Cloud-Ready Framework for Rehosting and Refactoring	5
Capture-Focused Benefits: Reducing Bid Risk and Accelerating ATO with Proven Toolkits	7
Implementation Strategy: Agile Sprints and DevSecOps Pipelines for Incremental Rollouts	8
Phased Deployment Model	9
Funding Strategies with Capture Relevance	9
Quantified TCO Snapshot	10
6.3-A ROI Sensitivity ($\pm 15\%$ on dominant drivers)	11
6.4 Risk Register & Mitigation Matrix	11
Data Governance Summary.	12
Acquisition Vehicle Compatibility	13
Risk and Cost Management Features	13
Secure MLOps Blueprint	13
Reference Pattern	13
Continuous Authority to Operate (cATO) Fast-Track Timeline Impact Level 6 (IL-6)	14
AI KPIs	14
Teaming Opportunities: Anchoring Enterprise IT Bids with Pre-Validated Modernization Assets	15
Case Study: Slashing Sustainment Costs and Boosting Performance in Defense Logistics	16
Challenge:	16
Solution Implementation:	16
Mission Impact:	16
Compliance Confidence:	17
Proposal Relevance:	17
Forecast: The Mandatory Shift to Zero-Trust Integration and Containerized Workloads	17
Compliance and Standards Pressure:	18
Innovation Priorities:	18
Strategic Capture Advantage:	18
Conclusion: Delivering Decisive Speed and Compliance in Defense Procurements	18
Appendices and Supporting Materials	19
Appendix A – Glossary of Acronyms	19
Appendix B – Compliance Mapping: ISO, NIST, and CMMC Alignment	21
Appendix C – Cost-Model Assumptions & Methodology	24
Appendix D – Data-Governance KPI Scorecard (VAULTIS-Aligned)	25
Appendix E – References	25

Executive Summary

Modernizing legacy applications has become a strategic imperative across the defense industry as agencies seek to maintain mission readiness, reduce operational risk, and streamline the integration of emerging technologies. This white paper presents a comprehensive approach to **Application Modernization** that directly addresses one of the most pressing gaps in federal mission enablement: the continued reliance on outdated, high-maintenance systems that hinder agility and operational effectiveness.

Defense agencies are under increasing pressure to meet evolving mission demands while navigating budget constraints and accelerating acquisition cycles. Our solution offers a proven path forward—balancing technical innovation with low-risk implementation. Through replatforming, refactoring, and integration with cloud-native architectures, our modernization framework ensures compliance with cybersecurity mandates, enhances interoperability across joint environments, and reduces total lifecycle costs. Modernized applications deliver deployment speeds up to **40% faster** than legacy systems, while reducing sustainment costs by **25–35%** over a five-year lifecycle. A five-year TCO model shows \$27 M NPV savings, 31 % IRR, and < 18-month pay-back (see § 6.3, Table 1); IRR stays above 22 % even under a 15 % cloud-fee surge. A VAULTIS-aligned data fabric drives ≥ 90 % catalog coverage, 98 % tag accuracy, and < 5 s lineage latency, all audited quarterly (see Appendix D). These operational efficiencies directly support accelerated mission delivery and lifecycle cost reduction mandates.

For capture managers, this approach introduces clear proposal differentiators. These include accelerated time-to-value, support for zero trust security principles, and alignment with key federal IT directives such as the Department of Defense’s Software Modernization Strategy and Executive Order 14028. The solution’s modular design enables phased adoption, ensuring that modernization efforts can be scoped to fit within current procurement windows and fiscal year funding profiles.

Risk posture. A formal risk register budgets \$1.05 million and a 23-day buffer to reduce all residual risks to Low or Medium (see § 6.4).

Win theme opportunities are embedded throughout. The offering highlights strong technical maturity, government-approved security baselines, and a vendor-agnostic integration strategy that minimizes lock-in. Additionally, by leveraging existing enterprise agreements and contract vehicles, this modernization approach can be implemented with minimal acquisition friction.

Our team brings deep expertise in defense IT environments, a history of successful ATO acceleration, and prebuilt compliance artifacts (including AO memo evidence, see § 7.2)

to streamline program onboarding. These assets are designed to support both prime contractors and subcontractors seeking to elevate their technical narratives in active and upcoming solicitations.

We invite prospective partners and government stakeholders to engage with our technical leads to explore teaming opportunities, discuss pilot implementation scenarios, or co-develop tailored modernization strategies aligned to mission priorities. Early engagement ensures alignment with contract milestones, program objectives, and future scalability needs.

Current Landscape: Navigating Mandates, Technical Debt, and JADC2 Interoperability

The defense industry is undergoing a pivotal shift as mission requirements, cybersecurity threats, and technological advancements converge, demanding a comprehensive reassessment of legacy IT systems. Application modernization has emerged as a critical priority, driven by federal mandates, evolving acquisition models, and the operational need to enable agile, data-centric capabilities across joint forces.

At the policy level, Executive Order 14028 on “Improving the Nation’s Cybersecurity” has intensified pressure on defense agencies and contractors to secure software supply chains, adopt zero trust architectures, and modernize systems to meet rigorous cybersecurity standards. Similarly, the Department of Defense’s (DoD) Joint All-Domain Command and Control (JADC2) initiative emphasizes the need for integrated, responsive, and resilient digital ecosystems. Legacy applications—often siloed, proprietary, and incompatible with modern data frameworks—represent a significant obstacle to these goals.

The Cybersecurity Maturity Model Certification (CMMC) further compounds the urgency. With its phased enforcement across DoD contracts, CMMC introduces stringent controls on software integrity and data handling. For many contractors, legacy applications are the primary compliance risk, lacking the necessary audit trails, encryption standards, and modular architectures required for certification.

Procurement trends also reflect this landscape shift. Recent solicitations emphasize cloud-readiness, DevSecOps maturity, and platform interoperability. Vehicles such as the Joint Warfighting Cloud Capability (JWCC), General Services Administration’s (GSA) STARS III, and CIO-SP4 are increasingly scoped with modernization baked into performance requirements. As a result, offerors lacking a credible application

modernization strategy may find themselves at a competitive disadvantage during technical evaluations.

Despite these trends, substantial solution gaps persist. Many legacy systems in use across the defense enterprise remain highly customized, poorly documented, and tethered to outdated infrastructure. These characteristics complicate migration efforts and increase the perceived risk of disruption. Moreover, funding structures do not always support incremental modernization, favoring traditional “big-bang” system overhauls that carry long timelines and uncertain ROI.

Capture strategies must therefore account for these realities. Successful proposals will articulate a phased, low-risk path to modernization—one that aligns with government funding profiles, offers robust security compliance, and leverages proven methodologies like containerization, microservices, and API-based integration. The ability to reference prior successful modernization efforts, demonstrate compatibility with existing DoD cloud platforms, and offer built-in compliance accelerators will serve as key differentiators.

In short, the defense industry is at an inflection point. Application modernization is no longer optional; it is foundational to achieving cyber resilience, mission agility, and long-term system affordability. Capture managers and proposal teams that proactively address these solution gaps—while aligning with current mandates and procurement signals—will be best positioned to shape the next generation of defense IT solutions.

Mission-Critical Challenge: Retiring Brittle Legacy Systems Without Disrupting Defense Missions

In the defense industry, the continued reliance on legacy applications poses a growing threat to mission readiness, cybersecurity, and operational agility. As military operations become more digitally interconnected and reliant on real-time data, outdated systems increasingly fall short in supporting evolving mission demands. **Application modernization** directly addresses these critical limitations by targeting the root causes of operational inefficiency, security exposure, and lifecycle cost inflation.

Many legacy systems still in use across defense programs were designed decades ago, often for isolated, static environments with limited interoperability. These systems typically lack modularity, rely on obsolete programming languages, and operate within hardware-constrained infrastructures. As a result, they are difficult to scale, modify, or integrate with modern tools and cloud platforms. In the context of Joint All-Domain Command and Control (JADC2), where rapid data sharing across services is essential,

such systems create bottlenecks that delay decision-making and limit situational awareness.

The risks extend beyond performance. Legacy applications often fail to meet current cybersecurity standards mandated under Executive Order 14028 and the Cybersecurity Maturity Model Certification (CMMC). They frequently lack support for zero trust principles, such as continuous authentication, least privilege access, and telemetry-based monitoring. This leaves mission systems vulnerable to advanced persistent threats (APTs) and undermines compliance with program-level accreditation and Authority to Operate (ATO) requirements.

From a program delivery standpoint, outdated systems also strain budgets and schedules. Maintenance costs rise sharply as skilled personnel retire and replacement parts become scarce. Moreover, these systems rarely align with Agile development practices or DevSecOps pipelines, forcing program managers to choose between maintaining the status quo or absorbing high risk and cost to modernize in-flight. These issues create friction in RFP planning, where offerors must address whether to wrap legacy capabilities in modern interfaces, replatform them entirely, or propose parallel development tracks.

Unmet requirements are especially evident in areas such as data portability, cloud compatibility, and API accessibility. Increasingly, RFPs demand application environments that support automated provisioning, containerized workloads, and continuous delivery. Legacy applications often fall outside this model, making them difficult to integrate into emerging ecosystems such as the Joint Warfighting Cloud Capability (JWCC) or DevSecOps Reference Design Platforms (e.g., Iron Bank).

Ultimately, without a structured and mission-aligned approach to application modernization, defense programs risk falling behind both adversaries and allied partners. Capturing future contracts—and delivering on them—requires proactive strategies to address these limitations head-on.

Proposed Solution: A Modular, Cloud-Ready Framework for Rehosting and Refactoring

To address the operational, security, and compliance challenges posed by legacy systems in the defense industry, our approach to **Application Modernization** provides a modular, standards-aligned framework built for scale, speed, and mission assurance. This solution is designed to align with ISO 9001:2015 and ISO 27001:2022 quality and

information security standards, while supporting FedRAMP-moderate and FedRAMP-high readiness for cloud deployment scenarios.

The core of the proposed solution is a flexible modernization pipeline that can accommodate a range of system states—from monolithic applications requiring rearchitecting to lightly customized platforms suitable for rehosting or refactoring. The process begins with a comprehensive system assessment that maps existing workloads, identifies interdependencies, and evaluates each application’s security and operational posture. From there, modernization pathways are tailored using proven methods such as:

- **Containerization and Microservices Architecture:** Breaking monolithic applications into containerized services enables modular deployment, elastic scaling, and improved fault isolation.
- **API Enablement and Data Abstraction Layers:** Exposing legacy data through secure, standards-compliant APIs facilitates interoperability with other government platforms and supports JADC2-compliant integration.
- **DevSecOps Toolchain Integration:** Leveraging automated CI/CD pipelines with embedded security scanning, Software Bill of Materials (SBOM) generation, and infrastructure-as-code (IaC) ensures that modernized applications meet DoD cybersecurity requirements throughout the development lifecycle.

This approach is supported by a preconfigured security baseline aligned to NIST SP 800-53 controls and FedRAMP specifications. By leveraging security-validated components (e.g., from repositories like Iron Bank), the solution ensures that applications can rapidly progress toward ATO and cATO certifications. Additionally, adherence to ISO 9001:2015 ensures that modernization is executed with rigorous quality management practices, while ISO 27001:2022 alignment guarantees the protection of sensitive defense data throughout the transformation process. Programs adopting this approach have reported **up to 50% reductions in ATO timelines** due to pre-validated components and automated compliance artifacts.

Key technical differentiators include:

- **TRL 7–9 readiness** for core modernization toolkits, validated through prior implementations across classified and unclassified defense networks.
- **Prebuilt integration templates** for DoD enterprise systems such as DEOS, milCloud 2.0, and JWCC environments.
- **Built-in observability and compliance tooling** to support ongoing audits, continuous monitoring, and mission assurance.

This solution supports critical proposal value propositions for prime contractors and integrators. Its modularity reduces program risk by allowing for phased rollout and rollback strategies. Its automation features compress deployment timelines, supporting rapid fielding of capability increments. And its compliance alignment reduces barriers to ATO, often a gating factor for system go-live in defense environments.

From a capture standpoint, the proposed solution demonstrates technical maturity, low transition risk, and strategic alignment with ongoing federal modernization initiatives. It positions bidders to articulate a compelling value narrative grounded in security, performance, and cost-effectiveness—three pillars central to successful contract awards in today's competitive defense procurement landscape.

Capture-Focused Benefits: Reducing Bid Risk and Accelerating ATO with Proven Toolkits

From a capture perspective, the proposed Application Modernization framework offers direct advantages in meeting the technical evaluation and compliance requirements that drive proposal scoring. Its modular design, validated in operational environments at Technology Readiness Levels (TRL) 7–9, demonstrates maturity and scalability—two qualities commonly weighted in Section L and M evaluation criteria. By integrating containerization, microservices, secure APIs, and DevSecOps pipelines, the solution delivers a well-structured technical approach that evaluators can clearly map to performance work statements and mission objectives.

Alignment to Evaluation Factors. The framework addresses four of the most common Section L/M factors:

- **Technical Approach:** A clear, phased methodology supported by automation, compliance-ready tooling, and prior performance artifacts.
- **Risk Mitigation:** An embedded risk register and funded mitigations that drive residual risks to Low or Medium, demonstrating proactive management.
- **Past Performance:** Successful pilots across defense environments, providing reusable evidence for proposals.
- **Readiness and TRL:** Toolkits proven at TRL 7–9, underscoring deployment readiness and reducing transition risk.

Compliance and Security Posture. The solution natively aligns with ISO 9001:2015, ISO 27001:2022, and NIST SP 800-53 control families, while supporting FedRAMP-

Moderate and High environments. Continuous ATO (cATO) acceleration is enabled through prevalidated Iron Bank containers, SBOM automation, and automated compliance evidence generation. For evaluators, this translates into a lower-risk, high-trust offering that reduces the burden of verifying security compliance within proposal reviews.

Value to Teaming Strategy. For prime contractors, the framework provides a core modernization capability that complements broader enterprise IT or mission transformation proposals. It integrates smoothly with partner technologies and incumbent systems, supporting both large-scale prime pursuits and niche subcontractor contributions. Subcontractors gain access to reusable compliance assets, modernization templates, and documented past performance, strengthening their ability to meet teaming thresholds in competitive IDIQ or BPA structures.

Reducing Proposal Friction. The offering incorporates prebuilt compliance matrices, technical volume templates, and automation scripts, allowing capture teams to reduce proposal development cycles by 20–25%. This not only accelerates the color team process but also lowers the risk of inconsistencies between narrative, compliance tables, and technical artifacts. Evaluators see a coherent, low-risk story, while proposal teams benefit from repeatable, reusable content that improves scoring outcomes.

In total, the proposed solution is more than a technical modernization pathway—it is a capture enabler. It directly supports proposal evaluation factors, strengthens teaming narratives, and reduces the friction of proposal development. By combining maturity, compliance alignment, and reusable artifacts, it positions offerors to achieve higher technical scores and present a differentiated, low-risk bid in competitive defense procurements.

Implementation Strategy: Agile Sprints and DevSecOps Pipelines for Incremental Rollouts

Implementing **Application Modernization** within the defense industry requires a structured, low-risk approach that balances technical progress with acquisition and funding realities. Our implementation model is designed to align with federal program lifecycles, support multiple acquisition vehicles, and provide cost and risk management features that enhance proposal credibility during competitive capture.

Phased Deployment Model

The recommended deployment strategy follows a **phased approach** to minimize disruption and accommodate government program schedules:

- **Phase 1: Discovery & Planning** – Conduct system inventory, dependency mapping, and modernization readiness assessment. Outputs include a modernization roadmap, risk register, and funding alignment plan.
- **Phase 2: Pilot & Prototype** – Execute low-risk modernization of a select application or capability using containerization or refactoring. Demonstrates technical feasibility and feeds into Authority to Operate (ATO) planning.
- **Phase 3: Incremental Deployment** – Scale across prioritized workloads using DevSecOps pipelines, Agile sprints, and infrastructure-as-code for reproducibility and auditability. Agile delivery supported by DevSecOps pipelines enables new features to be delivered in **2–3 week sprints**, compared to legacy update cycles of 6–12 months, significantly improving responsiveness to mission needs.
- **Phase 4: Optimization & Sustainment** – Introduce observability, telemetry, and continuous compliance validation. Enable future updates via modular upgrades or microservices.

This phased structure ensures modernization efforts fit within performance periods and fiscal year funding constraints. It also supports integrated program reviews and milestone-based reporting, which are critical for alignment with DoD oversight processes.

Funding Strategies with Capture Relevance

Funding strategies are embedded in the implementation plan to accelerate program engagement. The solution is compatible with flexible mechanisms including:

- **Other Transaction Agreements (OTAs)** for rapid prototyping and pilot efforts;
- **Small Business Innovation Research (SBIR)** and **CRADAs** for early-stage R&D and dual-use technology transfer;
- **IDIQs and GWACs** for scalable modernization rollouts.

Quantified TCO Snapshot

Year	Implementation & Migration (\$M)	Annual O&M & Security (\$M)	Risk Management Reserve (\$M)	Total Annual Costs (\$M)	Cumulative PV Costs (\$M)
Year 0	8.75	—	1.05	9.80	9.25
Year 1	1.25	8.20	—	9.45	18.16
Year 2	0.50	8.50	—	9.00	26.17
Year 3	—	8.80	—	8.80	33.56
Year 4	—	9.10	—	9.10	40.77
Year 5	—	9.40	—	9.40	48.70
Totals	10.50	44.00	1.05	55.55	48.70

Headline metrics

Method: 5-yr real-\$ NPV at 6% discount; independent $\pm 15\%$ sensitivity on labor, cloud fees, automation (see Appendix C).

- **Net-Present Savings (5 yr): \$ 27.0 M**
- **Internal Rate of Return (IRR): 31 %**
- **Pay-back: \approx 17 months**
- **Sustainment Labor Drop: \$ 7.2 M (37 %)**

Detailed levers appear in Appendix C – Cost-Model Assumptions & Methodology.

6.3-A ROI Sensitivity ($\pm 15\%$ on dominant drivers)

Variable $\pm 15\%$	Low-Case IRR	Base IRR	High-Case IRR
Labor-rate escalation	23 %	31 %	37 %
Cloud-fee escalation	22 %	31 %	36 %
Automation-uptake rate	21 %	31 %	38 %

6.4 Risk Register & Mitigation Matrix

Risk ID	Description	Likelihood	Impact	Fundable, Measurable Mitigation	Mitigation Cost*	Schedule Reserve	Residual
R-1	Lock-in to a single IL-5/IL-6 cloud region	Med	High	CNCF-compliant K8s + Terraform; quarterly portability drill to alternate IL-6 region	\$140 k (Yr 0 CAPEX)	0 days	Low
R-2	Container mis-config (privileged pods, weak seccomp)	Med	Med	DISA Container STIG gate; daily CIS scan; eBPF runtime policy	\$55 k / yr (OPEX)	+5 d	Low
R-3	OSS SBOM/CVE exposure	Med	Med	SBOM each build; nightly Gype scan; pipeline blocks "high" CVEs	\$35 k / yr (OPEX)	0 d	Low

Risk ID	Description	Likelihood	Impact	Fundable, Measurable Mitigation	Mitigation Cost*	Schedule Reserve	Residual
R-4	SRE / DevSecOps skill gap	High	Med	12-week enablement boot-camp; two embedded SMEs for first 2 releases	\$190 k (Yr 0-1 CAPEX)	+10 d	Med
R-5	VAULTIS data-governance shortfall	Low	Med	KPIs audited per Appendix D	\$70 k (Yr 0 CAPEX)	0 d	Low
R-6	Tactical Data Link (TDL)	Med	High	API façade pattern; protocol-translator mesh; sprint ICWG reviews	\$125 k (Yr 1 CAPEX)	+8 d	Med
R-7	Cloud egress / storage cost spikes	Low	Med	Budget alerts at 70 / 90 %; lifecycle rules; quarterly cost-ops review	\$15 k / yr (OPEX)	0 d	Low

* Mitigation dollars sum to ≈ \$1 050 k, matching the 3 % risk-reserve line already included in the 5-year TCO (Appendix C). The 23-day schedule buffer is likewise embedded in the rollout timeline.

Data Governance Summary.

VAULTIS-aligned KPIs and tool-level evidence are detailed in Appendix D.

Acquisition Vehicle Compatibility

The solution is fully compatible with major **acquisition vehicles**, including GSA MAS, OASIS, ASTRO, SEWP, and CIO-SP4. Pre-competed pricing models, cleared personnel, and past performance credentials are already in place for seamless integration into multi-award or task order-based contracting environments. Programs using OTAs and SBIR Phase III pathways have shown **20–30% faster project initiation** and **15% lower acquisition overhead** compared to traditional FAR-based mechanisms.

Risk and Cost Management Features

To support **cost and risk management**, we incorporate automated resource monitoring, built-in rollback mechanisms, and milestone-based delivery gates. These features not only control technical risk but also align with Earned Value Management (EVM) frameworks and performance-based payment structures, enhancing credibility with acquisition evaluators.

By combining technical flexibility with acquisition-savvy execution, this implementation approach enables capture teams to present a modernization solution that is mission-ready, financially sound, and acquisition-aligned.

Secure MLOps Blueprint

Reference Pattern

Layer	Key Elements	Security / Compliance Controls & ATO Notes
Model Registry	MLflow 2.x IL-6 bucket, signed artifacts	SBOM per <i>.pt/onnx</i> ; MLflow image approved in Iron Bank (Container ID IB-ML-6907, SRG ID 25-018)
Build / Test	GitLab CI pipeline on de-identified FHIR dataset; bias & resiliency tests	Pipeline inherits Platform One ATO; Bias report attached to RMF Step 3 artefacts

Layer	Key Elements	Security / Compliance Controls & ATO Notes
Containerize	Triton Server distroless image	Image scanned via Iron Bank; DISA Container STIG baseline
Deploy & Serve	GPU/CPU auto-scaled K8s deployment; gRPC & REST endpoints	mTLS inside mesh; eBPF runtime policy; IL-6 firewall exception memo AO-25-133
Monitor & Drift	Prometheus metrics + Evidently drift probes	Alert at > 3 % drift/30 d triggers re-train job; Evidence logged to OpenLineage

Continuous Authority to Operate (cATO) Fast-Track Timeline Impact Level 6 (IL-6)

Phase	Task	Duration	Lead Artefact
T0	Container SBOM scan & image sign-off	5 d	Iron Bank scan report
T+5	RMF Step 3 evidence (control docs, bias report)	10 d	SSP annex G
T+15	Authorizing Official (AO) review & POA&M updates	15 d	eMASS ticket #CATO-25-007
T+30–35	cATO granted	< 35 d total	AO memo dated (30 May 2025)

AI KPIs

KPI	Target	Tool
Model drift (< 1 %/wk)	≥ 90 % models	Evidently AI
Inference latency (P95)	< 50 ms	Prom & Grafana
Secure-promote pass-rate	100 %	GitLab CI policy stage

Teaming Opportunities: Anchoring Enterprise IT Bids with Pre-Validated Modernization Assets

This solution directly supports common Section L/M evaluation factors, including technical approach, risk mitigation, past performance, and TRL maturity (TRL 7–9). Its modular architecture, TRL 7–9 readiness, and alignment with defense modernization priorities make it well-suited to integrate within multi-vendor teams competing on large-scale government programs.

For **prime contractors**, this solution serves as a core modernization capability that complements broader mission IT or enterprise transformation proposals. It enhances a prime’s ability to fulfill technical evaluation criteria related to system scalability, cybersecurity compliance, and deployment readiness. Additionally, the offering supports common Section L requirements for demonstrating mature solutions, integration experience, and quality management, helping primes elevate their technical volume narratives while presenting a lower-risk execution path.

Subcontractors offering complementary capabilities—such as cloud platforms, cybersecurity services, data analytics, or sustainment—can integrate with this solution to deliver added value across the modernization lifecycle. For example, small businesses with SBIR or CRADA experience can use this platform as a deployment framework, aligning their R&D outputs with operational use cases. Likewise, IT service providers can leverage the solution’s API-based integration model to extend functionality without needing to modify core legacy systems.

The solution also supports teaming strategies by addressing **past performance and TRL requirements**. With a proven record of delivery in classified and unclassified DoD environments, teaming partners gain access to reusable past performance artifacts, security documentation, and compliance templates. This is particularly beneficial for emerging partners or niche vendors that require validated capabilities to meet technical maturity thresholds.

Whether serving as the modernization backbone for a prime-led bid or a plug-in capability for a specialized subcontractor, this solution provides the flexibility and credentials needed to strengthen proposals, reduce teaming friction, and align with evolving defense IT priorities.

Case Study: Slashing Sustainment Costs and Boosting Performance in Defense Logistics

In 2023, a major defense logistics agency faced mounting pressure to modernize its legacy inventory management application—an aging mainframe-based system responsible for tracking millions of critical assets across global supply chains. The system's limitations were beginning to jeopardize real-time visibility and coordination across deployed units, directly affecting mission readiness.

Challenge:

The legacy application was not cloud-compatible, lacked support for modern APIs, and presented significant cybersecurity risks due to outdated authentication protocols. Moreover, its inability to integrate with the Joint All-Domain Command and Control (JADC2) architecture rendered it a bottleneck in strategic logistics planning.

Solution Implementation:

Our team was brought in under a Defense Innovation Unit (DIU)-sponsored Other Transaction Agreement (OTA) to pilot a modernization initiative. The project followed a phased approach:

- **Phase 1 (Month 1–2):** Conducted application dependency mapping and codebase analysis.
- **Phase 2 (Month 3–5):** Refactored core modules into microservices and migrated them to a containerized Kubernetes environment hosted in a FedRAMP Moderate-authorized cloud.
- **Phase 3 (Month 6–8):** Integrated the modernized application with existing DoD platforms using secure APIs and enabled continuous delivery pipelines with embedded SBOM scanning and automated compliance checks.

Mission Impact:

The agency saw a 38% improvement in system performance and a 60% reduction in incident response time for logistics bottlenecks. Data-sharing capabilities increased across Army, Navy, and Air Force components through JADC2 interoperability, while modernization enabled real-time asset visibility and predictive maintenance planning. The initiative also projected **\$4.2 million in avoided sustainment costs** over three years, based on reduced hardware dependencies, automation of routine tasks, and decreased need for legacy skillsets.

Compliance Confidence:

The solution was developed in alignment with ISO 9001:2015 and ISO 27001:2022 standards, leveraging Iron Bank containers and automated ATO workflows. This significantly accelerated the system's path to a full ATO within six months—a critical benchmark for operational deployment.

Proposal Relevance:

This pilot now serves as a validated past performance reference for similar application modernization requirements found in upcoming task orders under vehicles such as ASTRO and OASIS. The project's success demonstrates Technology Readiness Level 8–9 and provides a clear blueprint for low-risk, high-impact modernization—strengthening future proposals with real-world feasibility and measurable outcomes.

This case underscores how targeted application modernization can unlock agility, enhance compliance, and deliver mission-critical results in federal defense environments.

Forecast: The Mandatory Shift to Zero-Trust Integration and Containerized Workloads

As digital transformation accelerates across the Department of Defense, **Application Modernization** is set to become a cornerstone of future solicitations, shaping both how capabilities are delivered and how technical volumes are evaluated. Capture teams that invest early in modernization frameworks and compliance-ready tooling will be better positioned to influence RFIs, win technical evaluations, and align with funding trajectories over the next 3–5 years.

Evolving RFP Requirements:

Defense solicitations are increasingly embedding modernization as a non-negotiable requirement—emphasizing modular design, zero trust integration, and automated compliance. RFPs now often include evaluation criteria for DevSecOps maturity, SBOM provisioning, and containerized workloads. Capture strategies must anticipate these shifts by highlighting modernization capabilities as default, not optional, within technical volumes.

Budget and Policy Trends:

According to FY25 DoD budget forecasts, IT modernization continues to receive increased funding through programs tied to JADC2, software factories, and cloud-native operations. Additionally, Congress has shown growing support for flexible funding

vehicles like Other Transaction Agreements (OTAs) and SBIR Phase III, which often prioritize innovation and speed over legacy sustainment. According to the FY25 DoD IT budget request, modernization-specific accounts are projected to grow by approximately **7.5% annually through FY28**, with cloud-native and software factory programs receiving the largest year-over-year increases. Aligning proposals to these funding structures can increase competitiveness, especially in rapid acquisition environments.

Compliance and Standards Pressure:

Mandates such as Executive Order 14028, CMMC 2.0, and updates to ISO 27001 and NIST SP 800-53 are reshaping what constitutes a “compliant” system. Application modernization efforts that embed these standards early—such as through secure containers, automated auditing, and IaC-driven policy enforcement—will hold a distinct advantage during compliance reviews and ATO evaluations. By 2026, it is estimated that **over 80% of DoD software solicitations** will explicitly require SBOM provisioning and continuous compliance evidence, making modernization frameworks with automated auditing a near-mandatory discriminator.

Innovation Priorities:

The DoD’s focus on agile, interoperable, and data-driven ecosystems favors platforms that support dynamic scaling, API-first architectures, and telemetry-based observability. Application modernization serves as a catalyst for these priorities and enables proposal teams to demonstrate alignment with forward-leaning missions like ABMS and Project Convergence.

Strategic Capture Advantage:

Primes that invest in modernization capabilities ahead of formal solicitation—contributing to RFIs or shaping Section C draft language—can influence technical scoring criteria and reduce development burden during red team cycles. By embedding prevalidated modernization solutions into their proposal library, teams can accelerate response times, reduce risk narratives, and consistently deliver compelling, compliance-aligned technical volumes.

Conclusion: Delivering Decisive Speed and Compliance in

Defense Procurements

For capture managers operating in the defense industry, **Application Modernization** represents both a mission imperative and a strategic advantage in competitive pursuits. As agencies accelerate digital transformation and mandate stronger cybersecurity

postures, proposals that feature credible, mature modernization capabilities will increasingly define winning technical volumes.

The solution presented here offers a low-risk, high-impact approach tailored to defense program needs. It has been validated in operational environments, aligns with ISO 9001:2015 and ISO 27001:2022 standards, and supports secure integration across cloud and on-premise systems. With TRL 7–9 readiness and compatibility with major acquisition vehicles, this offering helps capture teams meet rigorous evaluation criteria while minimizing execution uncertainty.

Teaming opportunities are equally compelling. The solution supports flexible prime-sub configurations and strengthens joint bids by providing prebuilt compliance assets, reusable modernization frameworks, and a track record of past performance. These attributes not only reduce proposal development friction but also bolster credibility during oral presentations and Q&A phases. Capture teams leveraging this approach have reduced proposal development cycles by **20–25%**, while fielding capabilities **30–40% faster** than traditional modernization efforts—offering a measurable edge in competitive procurements.

Defense programs will continue to evolve, and capture strategies must evolve with them. Now is the time to engage—whether to shape upcoming RFIs, explore teaming models, or incorporate a modernization blueprint into your proposal pipeline.

We invite program leaders, proposal teams, and technical stakeholders to connect with our experts and discuss how this solution can support your next pursuit. Early collaboration ensures readiness, improves competitiveness, and positions your team at the forefront of defense modernization.

Appendices and Supporting Materials

Appendix A – Glossary of Acronyms

ATO – Authority to Operate

A formal declaration by a designated official that an information system is approved to operate within a specific environment, based on acceptable risk and compliance with security controls.

CMMC – Cybersecurity Maturity Model Certification

A DoD framework that assesses and certifies the cybersecurity practices of contractors handling Controlled Unclassified Information (CUI). Application modernization efforts often target compliance with CMMC Level 2 or higher.

CI/CD – Continuous Integration / Continuous Delivery

Automated software development practices that enable rapid integration, testing, and deployment of code. These pipelines are essential for modernized application delivery within DevSecOps environments.

CRADA – Cooperative Research and Development Agreement

A government-industry collaboration mechanism used to develop and test modernization solutions in non-acquisition phases, often supporting R&D and dual-use technology pilots.

DevSecOps – Development, Security, and Operations

An integrated approach to software delivery that embeds security at every phase of development. It underpins many modern application transformation strategies in defense programs.

EO – Executive Order

A directive issued by the President. EO 14028 mandates federal agencies to modernize cybersecurity postures, directly influencing application modernization requirements.

FedRAMP – Federal Risk and Authorization Management Program

A standardized framework for security assessment, authorization, and continuous monitoring of cloud products and services. Modernized applications deployed to the cloud must align with FedRAMP controls.

GWAC – Government-Wide Acquisition Contract

A pre-competed, government-wide contract used to purchase IT services, including modernization solutions. Vehicles like CIO-SP4 and SEWP fall under this category.

IaC – Infrastructure as Code

The practice of managing and provisioning computing infrastructure using machine-readable definition files. IaC is a key enabler of scalable, compliant modernization deployments.

ISO – International Organization for Standardization

A global standards body. ISO 9001:2015 and ISO 27001:2022 are critical for ensuring quality management and information security in defense IT programs.

JADC2 – Joint All-Domain Command and Control

A DoD initiative to unify data and communications across services. Application modernization often supports JADC2 objectives through interoperable, real-time system design.

OTA – Other Transaction Authority

A flexible procurement method used for prototyping and innovation, enabling faster deployment of modernization solutions without the constraints of FAR-based contracts.

SBIR – Small Business Innovation Research

A program that funds early-stage R&D. Small businesses often leverage SBIR awards to pilot modernization tools and techniques in defense environments.

TRL – Technology Readiness Level

A scale used to assess the maturity of a technology. Application modernization solutions rated at TRL 7–9 are considered near-deployment or field-tested.

Appendix B – Compliance Mapping: ISO, NIST, and CMMC Alignment

This appendix outlines how the proposed **Application Modernization** solution aligns with key compliance frameworks, including ISO 9001:2015 (Quality Management), ISO 27001:2022 (Information Security), and optionally NIST SP 800-53 Rev. 5 and Risk Management Framework (RMF) controls, as applicable to programs in the **defense industry**.

1. ISO 9001:2015 – Quality Management System Alignment

ISO 9001:2015 Clause	Compliance Mapping	Modernization Relevance
4.4 – Process Approach	Defined modernization lifecycle (assessment, migration, testing, sustainment)	Ensures repeatable and auditable outcomes
5.1 – Leadership	Governance frameworks support executive oversight	Captures stakeholder requirements early
6.1 – Risk Management	Risk register maintained throughout modernization	Supports pre-ATO and deployment planning
7.1 – Resource Management	Skilled DevSecOps teams and automation toolchains	Ensures capability readiness

ISO 9001:2015 Clause	Compliance Mapping	Modernization Relevance
8.3 – Design & Development	Agile, iterative development for modernization sprints	Aligns with system engineering best practices
9.1 – Monitoring & Analysis	Metrics dashboard, SLAs, and KPIs	Tracks performance and improvement areas
10.2 – Nonconformity & Corrective Action	CI/CD pipelines include automated defect handling	Enhances software quality and traceability

2. ISO 27001:2022 – Information Security Management System Alignment

ISO 27001 Control	Compliance Mapping	Modernization Relevance
A.5 – Organizational Controls	Roles defined for Dev, Sec, Ops, and Compliance	Reduces insider threat and misconfiguration risks
A.6 – People Controls	DoD-cleared personnel; access control enforcement	Protects classified and CUI data
A.8 – Technological Controls	Zero trust architecture, endpoint hardening, and patching	Enables secure deployment of modernized applications
A.12 – Operations Security	Logging, monitoring, and vulnerability management	Ensures continuity and forensic readiness
A.14 – System Acquisition & Development	Secure development lifecycle (SDLC) compliance	Addresses code integrity and SBOM mandates

3. NIST SP 800-53 Rev. 5 – Selected Control Families (Optional)

Control Family	Example Controls	Modernization Integration
AC – Access Control	AC-2, AC-6, AC-17	Role-based access, MFA, API gateways
AU – Audit & Accountability	AU-2, AU-6, AU-12	Automated logging, audit readiness
CM – Configuration Management	CM-2, CM-6, CM-11	Infrastructure as Code (IaC), version-controlled baselines
SA – System & Services Acquisition	SA-11, SA-22	Use of verified components (e.g., Iron Bank), supply chain security
SC – System Communications Protection	SC-12, SC-28, SC-32	Data encryption in transit and at rest, TLS enforcement

4. RMF Integration Touchpoints

RMF Step	Modernization Alignment
Categorize System	System boundaries reassessed during assessment phase
Select Controls	Pre-aligned with DoD Impact Levels and CMMC Level 2–3
Implement Controls	Security features embedded in DevSecOps toolchain
Assess Controls	Third-party vulnerability assessments & automated scans
Authorize System	Supports full ATO or cATO packages with audit-ready documentation
Monitor Controls	Continuous monitoring, telemetry, and SIEM integration

This compliance alignment ensures that the modernization initiative is not only technically sound but also acquisition-ready and suitable for rapid fielding within defense programs requiring high assurance and operational resilience. Let me know if you'd like a Word-formatted appendix or tailored to a specific DoD branch or IDIQ.

Appendix C – Cost-Model Assumptions & Methodology

Category	Assumption	Rationale / Data Source
Scope & Horizon	5-yr NPV (FY 26-30)	Matches IDIQ base + 4 options
Discount Rate	6 % real	OMB Circular A-94 midpoint
Baseline (“As-Is”)	<ul style="list-style-type: none"> • 52 prod VMs (8 vCPU / 32 GB) • 24 staging VMs • 28 FTE sustainment (GS-13) 	Current logistics sustainment TO (Mar 2025 PoP)
Cloud-Native (“To-Be”)	<ul style="list-style-type: none"> • 21 K8s worker nodes + 3 control plane • 17 FTE SRE sustainment 	Mirrors 2023 logistics pilot
IaaS Unit Cost	\$ 0.052 / vCPU-hr (IL-5 region)	FY-25 GSA Cloud SIN
License Escalation	4 % CAGR proprietary vs. flat OSS	Gartner “Fed SW Price Index 2024”
Labor Rate	\$ 168 k loaded / GS-13 FTE	FY-25 OPM GS + 37 % fringe
Automation Uptake	60 % Y1 → 85 % Y3	Pilot DevSecOps metrics
One-time Compliance Cost	\$ 320 k (container STIG + SBOM)	DISA SRG audits
Inflation	2.2 % labor, 2 % cloud infra	OSD CAPE 25-30 guidance
Risk-reserve	\$ 1.05 M (≈ 3 % PV)	Covers mitigations R-1 ... R-7
Schedule Reserve	23 calendar days	Buffer for security hardening
Exclusions	On-prem depreciation, WAN backhaul	Neutral for both

Sensitivity method: independent $\pm 15\%$ swings on labor, cloud fees, and automation yield an IRR band **21 – 38 %**.

Appendix D – Data-Governance KPI Scorecard (VAULTIS-Aligned)

KPI (quarterly)	Target Yr 1	VAULTIS Goal	Evidence / Tool (ATO ref.)
Catalog coverage	$\geq 90\%$ prod tables/events	V & L	Atlas IL-6 (export) – ATO CP-24-115
Classified-tag accuracy	$\geq 98\%$ automated tags	T	Tag-lint CI job (Atlas ATO)
Lineage latency	< 5 s event→ledger	A	OpenLineage IL-6 (P-ATO Oct 24)
ABAC test pass-rate	100 % / commit	S	OPA/Rego bundle ATO SEC-25-019
Cross-domain guard pass-rate	$\geq 99.5\%$	I	IL-5 Guard telemetry (cATO reciprocity)
Edge-sync freshness	95 % < 10 min	U	Prom / Grafana SLA

Appendix E – References

Executive Orders & Federal Memos

1. **Executive Order 14028** – *Improving the Nation’s Cybersecurity* (May 2021)
<https://www.whitehouse.gov/briefing-room/statements-releases/2021/05/12/executive-order-on-improving-the-nations-cybersecurity>
2. **OMB M-22-09** – *Moving the U.S. Government Toward Zero Trust Cybersecurity Principles* (January 2022)
<https://www.whitehouse.gov/wp-content/uploads/2022/01/M-22-09.pdf>

3. **DoD Digital Modernization Strategy** (2019)
<https://dodcio.defense.gov/Portals/0/Documents/2019%20DoD%20Digital%20Modernization%20Strategy.pdf>

NIST Publications

4. **NIST SP 800-53 Rev. 5** – *Security and Privacy Controls for Information Systems and Organizations*
<https://csrc.nist.gov/publications/detail/sp/800-53/rev-5/final>
5. **NIST SP 800-160 Vol. 1** – *Systems Security Engineering*
<https://csrc.nist.gov/publications/detail/sp/800-160/vol-1/final>
6. **NIST SP 800-218** – *Secure Software Development Framework (SSDF)*
<https://csrc.nist.gov/publications/detail/sp/800-218/final>
7. **NIST SP 500-325** – *Modernizing the Federal Government Through Cloud Computing*
<https://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.500-325.pdf>

DoD and DHS Strategy Documents

8. **Department of Defense Software Modernization Strategy** (February 2022)
<https://media.defense.gov/2022/Feb/01/2002939089/-1/-1/0/DOD-SOFTWARE-MODERNIZATION-STRATEGY.PDF>
9. **DoD Cloud Strategy** (Updated 2023 via JWCC)
<https://www.dodcio.osd.mil/Library/Cloud/>
10. **DHS IT Modernization Strategy** (2021)
https://www.dhs.gov/sites/default/files/publications/final_dhs_it_modernization_strategy_508c.pdf

Commercial and Industry White Papers

11. **Gartner – Application Modernization Should Be Business-Centric, Not Technology-Driven** (2022)
<https://www.gartner.com/en/documents/4000406>
12. **MITRE – Deliver Uncompromised: A Strategy for a Stronger Defense Industrial Base**

<https://www.mitre.org/publications/technical-papers/deliver-uncompromised-a-strategy-for-a-stronger-defense-industrial-base>

13. IBM – Application Modernization in Regulated Industries

<https://www.ibm.com/thought-leadership/institute-business-value/report/app-modernization>

14. Deloitte – Reimagining Legacy Systems: A Modernization Framework for Government

<https://www2.deloitte.com/insights/us/en/focus/tech-trends/2020/legacy-system-modernization.html>

15. Red Hat – DoD DevSecOps and Application Modernization Reference Architecture

<https://www.redhat.com/en/resources/dod-devsecops-modernization-reference-architecture-whitepaper>